



The multiple award-winning DAF XD series excels in versatility and offers the perfect solution for every transport application, ranging from urban delivery to heavy construction. It offers DAF customers industry leading quality, efficiency and driver comfort.

# Statement of Company Business

DAF Trucks N.V. is a technology company and the premier commercial vehicle manufacturer in Europe. DAF is a whollyowned subsidiary of PACCAR Inc, the global technology leader in the design and manufacturing of premium quality light, medium and heavy-duty commercial vehicles. PACCAR also designs and produces advanced diesel and electric powertrains, provides financial services and information technology and distributes truck parts related to its principal business.

DAF manufactures its industry-leading trucks in world class facilities in Eindhoven (The Netherlands), Westerlo (Belgium), Leyland (United Kingdom) and Ponta Grossa (Brasil). DAF trucks are also assembled in Bayswater (Australia) and Taichung (Taiwan).

DAF's engine factory, component plant, press shop and final assembly line for CF, XD, XF, XG and XG+ models are located in Eindhoven, as well as the new Electric Truck Assembly facility. Axles and cabs are produced in Westerlo. Leyland Trucks (UK) produces the company's XB series of light and medium duty trucks, as well as CF, XD, XF, XG and XG+ vehicles. DAF products are sold and serviced by a network of over 1,100 independent dealer locations throughout Europe, the Middle East, Africa, South America, Australia, New Zealand and Asia.

DAF offers a complete range of trucks from 7.5 tonnes Gross Vehicle Weight up to 120 tonnes Gross Combination Weight. All DAF products are of superior quality and developed for a great variety of transport applications. By continuously listening to the customer, DAF offers an exciting range of modern products, focused on providing the lowest operating cost per kilometer in the industry, excellent transport efficiency and maximum comfort for the driver.

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### Annual Review 2023

DAF Trucks N.V. celebrated 95 years in 2023 and built 69,800 trucks. DAF opened its electric truck assembly plant in Eindhoven, enhancing DAF's environmental leadership.



DAF's modern product program offers the right vehicle for every transport application and includes a comprehensive range of tailor-made solutions for vocational tasks.



The beautiful interior of the new DAF trucks has an eye-catching dashboard with a fully digital instrument panel and a premium fit and finish.



The DAF XG<sup>+</sup> features the largest cab volume on the market, smart swivel seats and fully adjustable bunks for unmatched driver comfort.

DAF manufactured a record 69,800 trucks in 2023. DAF opened a 5,000 square-meter electric truck assembly plant in Eindhoven, the Netherlands. The state-of-the-art facility produces zero emissions DAF XD and XF Electric vehicles with driving ranges up to 500 kilometers. DAF also introduced a new range of XB urban distribution vehicles, including the XB Electric vehicle designed for city delivery.

DAF produced the 50,000th New Generation truck in 2023, emphasizing the success of the award-winning XD, XF, XG and XG+ vehicles. DAF expanded the New Generation DAF range to include tandem axle tractors and rigids for demanding vocational applications. DAF is the leading truck manufacturer to utilize new European mass and dimension regulations that allow a more aerodynamic and spacious vehicle design.

DAF achieved market share of 15.6 percent in the 16+ tonne segment with market leadership in the United Kingdom, the Netherlands, Belgium, Hungary and Bulgaria. DAF is the largest import brand in Germany. The DAF XF earned awards from leading European trade magazines, including: "Green Truck 2023" from VerkehrsRundschau and Trucker; "Drivers Choice" from Truck & Trailer Welt; and the "European Transport Award for Sustainability 2024" from Transport magazine.

DAF earned the "Fleet Manufacturer of the Year" award at the 2023 U.K. Fleet News Awards in recognition of DAF's excellent support for customers transitioning to electric vehicles. The versatile DAF XD and LF distribution trucks were also honored as "Best Rigid Trucks."

DAF sold more than 7,500 trucks outside the EU in 2023 and delivered a record number of vehicles in Australia. DAF introduced new PACCAR MX-11 and MX-13 engines for coaches and buses at the Busworld exhibition in Brussels. DAF sold over 2,800 engines to leading coach, bus and specialty vehicle manufacturers worldwide.

PACCAR Parts' TRP all-makes aftermarket parts program consists of over 84,000 truck, bus and trailer parts and is supported by DAF's worldwide dealer network. DAF dealers opened 27 new TRP stores in Europe, Asia, Africa and South America, increasing the total to 112 in those markets.

PACCAR Parts began construction of a 22,000 square-meter Parts Distribution Center (PDC) in Massbach, Germany, which will open in 2024. The new Massbach PDC will enhance parts delivery to dealers and customers in the region.

DAF signed its 250,000th DAF MultiSupport service contract in 2023. This premium service maximizes uptime by tailoring truck maintenance to customers' operational goals. DAF's global dealer network opened 44 new locations throughout Europe, South America, Africa and Oceania, expanding the worldwide network to over 1,100 locations.

#### Mark C. Pigott

Chairman Supervisory Board, DAF Trucks N.V.

#### Harald Seidel

President Board of Management, DAF Trucks N.V.

## History of DAF Trucks



1928 Founding of 'Hub van Doorne Machinefabriek en Reparatie-inrichting' in Eindhoven

**1933** Commencement of trailer manufacturing

**1949** Production start of commercial vehicles

**1955** Production of 10,000<sup>th</sup> truck chassis

**1957** Opening of the DAF engine factory

**1958** Start of axle production

**1959** Introduction of the first turbocharged DAF engine

**1964** Production of 50,000<sup>th</sup> truck chassis

**1966** Opening of cab plant in Westerlo (Belgium)

**1973** DAF is the first truck manufacturer to introduce engine turbo intercooling

**1985** Introduction of ATi, Advanced Turbo intercooling

**1987** DAF 95 voted 'International Truck of the Year 1988'

**1994** Introduction of the first Super Space Cab

1996 DAF Trucks becomes a PACCAR Company

1997 DAF 95XF voted 'International Truck of the Year 1998' **2001** DAF LF voted 'International Truck of the Year 2002'

**2001** Start of PACCAR Financial Europe

2006 DAF XF105 voted 'International Truck of the Year 2007'

**2007** DAF Enhanced Environmentally-friendly Vehicles

2008 Opening of new DAF Engine Test Center

2009 Celebrating 60 years of DAF truck production

**2011** 100,000<sup>th</sup> LF manufactured

**2011** Production of 2,000,000<sup>th</sup> axle in Westerlo

2012 Introduction of the Euro 6 XF and PACCAR MX-13 engine

2013 Introduction of the Euro 6 LF and CF and

PACCAR MX-11 engine

2013 Start production in Ponta Grossa, Brasil

2014 Production of 1,000,000<sup>th</sup> cab in Westerlo

**2015** Production of 1,000,000<sup>th</sup> truck in Eindhoven

2016 Celebrating 50 years of DAF production in Belgium

2017 Introduction of New XF. CF and LF

2017 Opening of New Cab Paint Facility in Westerlo

2017 DAF New CF and XF voted 'International Truck of the Year 2018'

2018 Presentation of LF Electric, CF Electric and CF Hybrid Innovation trucks

2018 Celebrating 90 years of heritage

2019 Production of 100,000<sup>th</sup> New CF & XF

2019 Opening DAF Digital Technology Center in

2020 DAF announces CF Electric with 200 km range

**2020** 200,000<sup>th</sup> LF manufactured

**2021** Celebrating 25 years as a PACCAR Company

**2021** Production of 3.000.000<sup>th</sup> axle in Westerlo

**2021** DAF New XF, XG and XG<sup>+</sup> voted 'International Truck of the Year 2022'

2022 Presentation of New XD and XF Electric trucks

2022 DAF New XD voted 'International Truck of the Year

2023 Official opening DAF Electric Truck Assembly

**2023** Production of 50,000<sup>th</sup> New Generation DAF truck

2023 Celebrating 10 years of DAF Brasil

2023 Introduction of XB city distribution truck

# 95 Years of Heritage

For 95 years, DAF Trucks has earned a reputation for developing, manufacturing, selling and servicing industry leading transport equipment. The constant drive to engineer and manufacture the highest quality transport solutions has become a trademark for the company. Delivering added value to its customers is the cornerstone of DAF's success.

DAF's roots go back to 1928, when the brothers Hub and Wim van Doorne laid the foundation for what currently is the most successful truck manufacturer in Europe. What started as a small engineering business and blacksmith workshop, developed into a trailer manufacturing business in 1933. In 1949, the first DAF truck was produced in the trailer plant. A year later a new truck factory was built and production started with three, five and six tonnes truck chassis. In the early days the company used Hercules and Perkins engines, but in the 1950's DAF decided to start making its own engines.

#### **Innovative Engine Technology**

The company has always been highly innovative in engine development. In 1959, DAF was one of the first European truck manufacturers to apply turbo charging for diesel engines. In 1973, DAF was ten years ahead of European competition with the introduction of turbo intercooling, a technology which initially met the demand for higher engine outputs and lower fuel consumption, but which later also proved to be indispensable in realizing cleaner exhaust gases. In the 1980's DAF introduced Advanced Turbo intercooling (ATi) which added to the reduction of fuel consumption and an increase in engine performance. DAF's latest innovations in engine technology are the 12.9 litre PACCAR MX-13 engine and the 10.8 litre PACCAR MX-11 engine, which meet the stringent Euro 6 emission standards. PACCAR engines employ an efficient application of modern technologies like common rail injection, a variable geometry turbo, exhaust gas recirculation and advanced engine after-treatment systems.

#### On the Road to Zero Emission Transport

To underline DAF's industry leading position in fuel efficiency and low emissions, DAF has introduced a range of innovative trucks, featuring state-of-the-art alternative powertrains. These include the XB Electric for zero emissions distribution, as well as the new DAF XD Electric and DAF XF Electric vehicles. These advanced trucks have new modular battery electric drivelines with industry-leading ranges of up to 500 kilometers on a single charge.

The DAF New XF H<sub>o</sub> Innovation Truck features a state-ofthe-art hydrogen engine and earned the prestigious '2022 Truck Innovation Award'.

DAF is exploring, researching and marketing various alternative driveline solutions to champion the needs for improving local air quality in cities, as well as reducing CO emissions, demonstrating DAF's zero emissions leadership.

#### **Leading in Cab and Chassis Development**

In the development of comfortable cabs, DAF has always been a leader. The company was one of the first to introduce a cab-over-engine model where the cab could be tilted for easy maintenance, while a new full range of innovative cabs sets the standard in space and comfort. In terms of chassis design, DAF has a well-earned reputation for delivering tailormade solutions with two, three or four axle configurations to meet a wide variety of transport applications.



DAF has introduced a full range of high-end PACCAR charging stations to efficiently charge the batteries of the industry-leading XB, XD and XF Electric trucks.



Hydrogen technology is a promising powertrain solution for the future, next to battery electric solutions which DAF already offers today.

# World Class Technology

As a PACCAR company, DAF Trucks is a leader in applying state-of-the-art technology. World class systems and equipment are installed in Product Development, Manufacturing Operations, Sales and After Sales Support. DAF Trucks was the first truck manufacturer in the world to comply with the ISO/TS16949 quality standard.



#### **Business Integration**

PACCAR's European Information Technology division supports DAF and its dealers with state-of-the-art IT systems throughout the entire life cycle of product development, production and aftermarket support. In the administrative, manufacturing and product development environments, DAF employees can rely on the latest information technologies for the highest efficiency and quality. Product engineering work is supported by modern CAD/CAM systems and 3D programs, allowing for great efficiency and world class product development. In the factories, employees receive detailed work instructions via touchscreens while all production data for the product are stored in the central computer system for traceability. Dealers worldwide are provided with high-tech systems for defining the right vehicle specifications for the customer, ordering vehicles and replenishing parts.



The DAF Technical Center in Eindhoven employs over 1,000 engineers who work with the latest computer aided technologies. The center has comprehensive research and testing facilities, including a state-of-the-art anechoic chamber for a wide range of noise measurements. The DAF Technical Center in Eindhoven also comprises sophisticated engine testing facilities, featuring 34 highly advanced engine test chambers. The engine test center plays a crucial role in the future development of the most efficient and environmentally-friendly engines and enables DAF to build on its leading position in engine development.

#### **Manufacturing**

DAF's world class manufacturing is guided by the principles of the PACCAR Production System (PPS) and is supported by investments in the most modern manufacturing equipment and the latest technology. In the past years, DAF has invested significantly in all its plants to realize industry leading quality and efficiency. The engine plant is the most modern of its kind, with the installation of Six Sigma compliant equipment for both machining and assembly. In the cab and axle factory in Westerlo, robotic systems have further enhanced efficiency and quality. Truck assembly operations in Eindhoven and Leyland achieve significant productivity and efficiency improvements every year, driven by employee innovation and technology deployment.



Within Product Development sophisticated 3D technologies are applied. Virtual mock-ups lead to optimal product quality and process efficiency.



The state-of-the-art engine test facilities in Eindhoven comprise 34 highly advanced test chambers.



Robots paint cabs in the new state-of-the-art Cab Paint Facility at the DAF premises in Westerlo, Belgium.

### **DAF Production Locations**







DAF's Eindhoven plant covers a total surface area of over 1,000,000 square meters.













DAF's axle and cab factory in Westerlo, Belgium.

The Leyland assembly plant in Lancashire, United Kingdom.



The 28,000 square metres facility in Ponta Grossa produces CF and XF vehicles for Brasil, as well as other South-American countries.

DAF products are manufactured in Eindhoven (the Netherlands), Westerlo (Belgium), Leyland (UK), Ponta Grossa (Brasil), Bayswater (Australia) and Taichung (Taiwan). Production of engines, cabs, axles and chassis as well as final vehicle assembly are integrated in the various facilities. Westerlo is the home of DAF's axle and cab factory. Leyland is the manufacturing site for DAF's light and medium duty XB vehicle range, as well as heavy duty CF, XD, XF, XG and XG+ models.

#### **PACCAR Production System**

DAF utilizes the innovative PACCAR Production System (PPS) in its manufacturing operations. In DAF's engine factory, employees receive standardized work instructions on PC workstations. Robots are used to enhance assembly accuracy and factory ergonomics. At DAF's component factory skilled workers use advanced welding robots and laser cutting machines to produce a wide range of cab, chassis and axle parts. Ultramodern CNC-controlled machines and welding robots have been installed at the Westerlo cab and axle factory to continuously improve quality. The Leyland assembly plant is a highly modern facility producing the DAF XB series, as well as CF, XD, XF, XG and XG+ models.



DAF Trucks is constantly increasing quality and efficiency. Within the PACCAR Production System, there is a continuous effort to do everything right the first time, without waste of energy and materials and with the best quality. The knowledge and skills of DAF employees, together with the PACCAR Production System, form the basis for continuous process improvement. The result is a world-class product manufactured in world-class factories by world-class people.

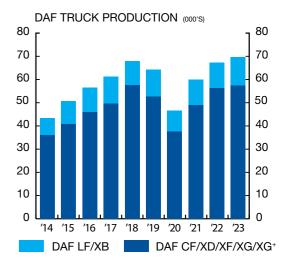
#### **Environmental Leadership**

DAF is an environmental leader, offering a full range of fuel efficient and ultra-clean diesel engines meeting the most stringent emission standards. DAF was among the first European truck manufacturers to comply with the ISO 14001 standard for environmental care. All production facilities have achieved 'Zero Waste to Landfill'. Thanks to the application of highly sophisticated technologies, DAF's ultra-modern cab paint facility and the new cab and trim factories in Westerlo, Belgium are the latest examples of how DAF leads the way in environmental care and stewardship.





DAF opened an entirely new, advanced electric truck assembly plant in Eindhoven for the production of the new DAF XD and XF Electric trucks, featuring state-of-the-art PACCAR e-motors and a choice of modular battery packs.



# DAF Product Range

Every transport application has unique requirements – so every DAF vehicle is built to order from a range of cab, chassis and driveline configurations. The DAF XB series excels at city and regional distribution from 7.5 to 19 tonnes GVW. The DAF XD series serves a wide variety of regional transport applications and the XF, XG and XG<sup>+</sup> series are ideal for the long haul. All DAF trucks have one quality standard: the best. When ordering, DAF dealers guide customers through the selection process using state-of-the-art software – including the innovative on-line DAF 3D Truck Configurator – to ensure that specifications exactly match the application.



#### **The New Generation DAF**

DAF is the first manufacturer to incorporate new European regulations that define vehicle dimensions. The trucks' streamlined silhouette adds to 10% improved fuel efficiency, industry leading direct vision and safety and a next level in driver comfort, thanks to unparalleled interior space, quality and fit & finish. The XF, XG and XG+ for long and heavy haulage as well as the XD

for distribution and vocational applications are the industry-benchmark in every aspect and were awarded 'International Truck of the Year' for 2022 and 2023 respectively, the most prestigious recognition in the truck industry. The New Generation DAF trucks represent an entirely new vehicle platform, fully prepared for future alternative electric, hybrid and hydrogen powertrains.

#### DAF XF, XG and XG<sup>+</sup> Series: Built For Long Distance

Low operating costs, class-leading safety, and excellent driver satisfaction are the key development criteria behind the DAF XF, XG and XG<sup>+</sup> series for the long haul. The multi-award winning vehicles represent the best value proposition in the market. The DAF XF, XG and XG<sup>+</sup> have a very spacious cab, offer superb comfort to the driver and low cost per kilometre to the operator, thanks to – among others – superior fuel efficiency. The XF, XG and XG<sup>+</sup> set the new industry benchmark in the long distance class.



#### DAF XD Series: Built To Perform

The DAF XD is suited to regional, national or international transport, smooth roads or rough terrain. It's all the same to the DAF XD series, available either as a tractor or rigid chassis in two, three and four axle configurations.

Built to handle the demands of intensive use, this multifunctional truck is a top performer in every application – from bulk or tank transport to heavy-duty work in the construction industry and from garbage collection to general distribution, for which also full battery electric versions are available.



#### DAF XB Series: Built To Deliver

The new DAF XB is agile in heavy traffic and has optimal accessibility and low vehicle weights for class-leading payloads. With a tight turning radius and easy maneuverability, the DAF XB series with GVW's ranging from 7.5 to 19 tonnes is the perfect partner for urban and regional distribution. These powerful and economical vehicles are equally suited for long-distance lightweight transport as well as vocational applications. For 'zero emission' distribution transport in city areas DAF offers the advanced XB Electric.



### PACCAR Powertrains

PACCAR has an impressive track record in the development and manufacturing of highly efficient, reliable, durable and compact powertrains. Over 65 years of experience in engine development and manufacturing, DAF is a centre of excellence for powertrain development within PACCAR, working closely with the PACCAR Technical Center in North America.

DAF was the first European truck manufacturer to market a Battery Electric truck and is taking full electric transport to the next level with the new XD and XF Electric trucks. These are powered by the efficient and reliable PACCAR permanent magnet e-motors, which offer outputs up to 350 kW/480 hp. To perfectly tailor these electric vehicles to the customer's needs and application, DAF offers a full range of battery packs with 2 up to 5 strings, capable of delivering 'zero emission' ranges of over 500 kilometers on a single charge.



DAF's ultra-modern electric drivelines with state-of-theart PACCAR e-motor are leading the way in efficiency and reliability for zero emission transport applications in which DAF is a front runner.



The Eindhoven based Engine Test Center is instrumental in expanding PACCAR's leading position in engine development.

On the road to an even cleaner future, DAF is offering a series of battery electric XB, XD and XF vehicles. Hydrogen technology is researched as a promising powertrain solution for the mid-term. In addition, DAF is also further developing the highly efficient, clean diesel engines.

#### **PACCAR MX-13 Engine**

The 12.9 litre PACCAR MX-13 engine series is available in Euro 3, Euro 5 and Euro 6 specification and sets the standards in the 13 litre class. The industry-leading heavy duty diesel engine with common rail injection, a variable geometry turbo charger and exhaust gas recirculation combines excellent performance of up to 390 kW/530 hp and a torque of 2,700 Nm with outstanding fuel efficiency. The use of high-quality materials such as compact graphite iron for cylinder blocks and cylinder heads and extensive functional integration results in excellent reliability and durability.

#### **PACCAR MX-11 Engine**

The 10.8 litre PACCAR MX-11 Euro 5 or Euro 6 engine shares many of the technological innovations with the PACCAR MX-13. The ultra-modern PACCAR MX-11 engine features double overhead camshafts and has been developed for a wide range of applications, offering versions specifically designed for distribution transport and also for heavy duty applications. Power ratings vary from 220 kW/300 hp to 330 kW/450 hp. Fuel consumption is 3% lower than that of the already highly efficient 12.9 litre PACCAR MX-13 engine, and the even lower weight (-180 kg) presents a great opportunity to maximize payload, particularly important in bulk and tank transport.

#### **PACCAR MX in North America**

PACCAR has installed 342,000 PACCAR MX-13 and PACCAR MX-11 engines in Kenworth and Peterbilt trucks in the U.S. and Canada since the PACCAR Mississippi engine factory began production in mid-2010. In 2023, PACCAR produced a record number of engines and the PACCAR MX-13 and MX-11 engines were installed in over 37 percent of Kenworth and Peterbilt heavy-duty trucks in the U.S. and Canada.

# Strong Market Position

With great products, class-leading services including PACCAR Financial and PACCAR Parts, and a dedicated, customer oriented organization, DAF Trucks is a leading manufacturer in the European truck industry. In 2023, DAF's European heavy duty market share was 15.6%.

European 16+ tonne truck industry registrations were a record 343,300 vehicles in 2023 with truck demand reflecting a strong European economy.

DAF's 2023 heavy duty market share was 15.6%, with market leadership in the United Kingdom (28.8%), the Netherlands (31.2%), Belgium (20.2%), Hungary (23.1%) and Bulgaria (26.4%). DAF is the leading import brand in Germany.

The total EU market for light trucks (6 - 16 tons) was 46,800 vehicles in 2023. DAF market share in this class was 9.1% with market leadership in the United Kingdom (36.6%).

DAF benefits from a strong demand for its XB, CF, XD, XF, XG and XG<sup>+</sup> trucks because of their high fuel efficiency, excellent reliability and high resale values, backed by industry-leading services and a highly professional dealer network.

#### **Growing Presence Outside Europe**

DAF sold over 7,500 trucks outside the European Union in 2023.

DAF established new dealers in South America, Africa and Oceania and delivered a record number of vehicles in Australia, where it will begin sales of the New Generation DAF vehicles for long-distance applications in 2024. DAF Brasil produced a record 8,600 trucks in 2023 as it celebrated a decade of operation. DAF Brasil achieved a



DAF Brasil achieved a record 10.2% market share in the Brasil 16+ tonne segment and produced a record 8,600 trucks in 2023 as it celebrated a decade of operations.

record 10.2 percent market share in the 16+ tonne segment and has over 34,000 trucks in service. DAF introduced new PACCAR engines to meet Brasil EURO 6 emissions regulations, increasing fuel economy by up to eight percent. DAF dealers in Brasil have invested over \$134 million in 61 service locations, including eleven TRP stores.

#### **World-wide Component Sales**

PACCAR sold over 2,800 PACCAR MX and PX engines to leading manufacturers of coaches, buses and specialty vehicles worldwide. DAF introduced new PACCAR MX-11 and MX-13 engines for coach and bus applications at the Busworld exhibition in Brussels, Belgium. The PACCAR MX-11 was selected to power articulated hybrid buses in Rome, Italy. In Europe, PACCAR MX-11 and MX-13 engines are marketed for marine applications, serving the need for highly efficient and environmentally-friendly power units for inland waterway transport purposes.

#### **Looking Ahead**

It is estimated that industry sales in the above 16-tonne truck market in Europe in 2024 will be in a range of 260,000-300,000 units. With a class-leading product range, top quality services and a strong dealer network, DAF is well positioned to further increase market share in the coming years.



DAF introduced new PACCAR MX-11 and MX-13 engines for coach and bus applications at the Busworld exhibition in Brussels, Belgium.

### Dealer Locations



Poznań, Poland



Trabzon, Turkye



Eschweiler, Germany



Lugo, Spain



Heerenveen, the Netherlands



Loudéac, France

## After Market Support

#### **DAF Parts and Service**

DAF Trucks offers a total transport solution to maximize profitability per kilometre for its customers as part of the DAF Transport Efficiency philosophy. DAF's network of over 1,100 independent dealer locations advises on choosing the right vehicle and specification and then delivers parts and service support over the life of the vehicle. PACCAR Parts, DAF MultiSupport, PACCAR Financial, DAF Connect and DAF International Truck Service (ITS) further enhance the customer's fleet management.

#### **Efficient Parts Distribution**

DAF dealers and customers are supported by PACCAR Parts Distribution Centers in the Netherlands, the United Kingdom, Hungary, Spain, Brasil and Panama.

Construction of a new 20,000 m2 distribution center in Massbach, Germany was started to further strengthen the industry-leading parts supply for DAF dealers and customers in the region.

Every week, over 10,000 shipments are made with a delivery reliability of 99.99%, setting the benchmark in the truck parts business. Over 1,100 fleets from 20 countries participate in the PACCAR Parts Fleet Services program, benefiting from consolidated invoicing and other fleet solutions. More than 100,000 MAX card holders receive exclusive benefits on parts and service offerings. A rapidly growing number of customers order parts online via the PACCAR Parts powered DAF webshop.

In addition, PACCAR Parts extended the TRP product range through a wide range of universal truck and trailer parts and workshop consumables, providing parts and service solutions to all truck makes and trailer customers. The network of dedicated TRP shops consists of 112 locations

#### **DAF MultiSupport For Improved Profitability**

DAF MultiSupport offers a range of repair and maintenance services at a fixed price per kilometer. This enables operators to maximize the return from their DAF trucks. By making operating costs more predictable and ensuring a well maintained vehicle fleet, DAF MultiSupport enables its customers to focus on their core business. Thanks to enriched services with DAF Connect, making use of real time vehicle data, customers can even further decrease their Total Cost of Ownership. DAF MultiSupport is offered in 24 European countries.

#### Over 1,100 Dealers And Service Points

DAF customers can rely on DAF's first class network of over 1,100 sales and service points. The company operates primarily with independent dealers, local entrepreneurs that are supported with the know-how, systems and training by DAF to enable them to offer customers high quality service. In 2023, DAF further strengthened its distribution network by adding 44 new dealer facilities in Europe, South America, Africa and Oceania

#### **DAF Connect Fleet Management System**

DAF Connect is an innovative fleet management platform, offering operators real-time information on the performance of their vehicles and drivers. Data on vehicle location, fuel consumption, mileage, fleet utilization and idle time are clearly presented in an on-line dashboard. DAF Connect enables truck navigation to be presented on the truck's dashboard displays. For the driver, a mobile app is available which provides economic driving feedback, 2-way messaging and instructions for the daily vehicle check, all of which adds to operating efficiency.

#### **PACCAR Financial Europe (PFE)**

Financing trucks is an important business decision which has a direct impact on the customer's operation. PACCAR Financial allows customers to make the right financial decision for their specific situation by offering all the available options – such as financing term, ownership or leasing and fixed versus variable interest rate decisions. With over 60 years of global experience in the transport industry and more than 20 years in Europe, PACCAR Financial understands the needs of operators and has developed flexible and innovative financial products. PFE provides finance solutions in 16 European countries and continues to grow. In 2023, PFE financed one in four of every new truck registered by DAF and managed a total portfolio of 55,000 DAF trucks.

#### **DAF Used Trucks**

DAF Used Trucks is the premium reseller of high quality pre-owned DAF trucks through the DAF Dealer network and DAF's 8 retail centers around Europe, including the new DAF Used Truck Center in Madrid, Spain. Over 8,000 well maintained pre-owned trucks are sold every year, a significant proportion of which include a twelve month DAF First Choice warranty which provides even more assurance to the customer.

#### PACCAR Leasing GmbH (PacLease)

PacLease is a leading truck and trailer rental company operating in Germany. The company offers trucks and trailers for rent from DAF dealerships throughout the country. PacLease runs a modern fleet of close to 3,000 premium DAF trucks and 200 trailers and provides a 24/7 service to its customers all over Europe.

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In the interest of continuing product development, DAF Trucks reserves the right to change specifications or equipment at any time without notice. For exact and recent information please contact your local DAF dealer.



ISO14001 Environmental Management System



IATF16949 Quality Management System



